

Sayings That I Live By

1. Inheritance gained quickly will not be blessed in the end. This is not a get rich quickly scheme. You have to work and build your business.
2. People do not like to make tough decisions in life. They like no brainers.
3. $(\text{Passion} + \text{Talent})(\text{Action}^2 + \text{Faith}) = \text{Success}$
4. "Develop success from failures. Discouragement and failure are two of the surest stepping stones to success." – Dale Carnegie
5. "When people talk, listen completely. Most people never listen." - *Ernest Hemingway*
6. "The most basic of all human needs is the need to understand and be
7. "Storytelling is the most powerful way to put ideas into the world today." -*Robert McKee*
8. "If you tell me, it's an essay. If you show me, it's a story." *Barbara Greene*
9. "I had no idea that being your authentic self could make me as rich as I've become. If I had, I'd have done it a lot earlier." *Oprah Winfrey*
10. "Authenticity is the alignment of head, mouth, heart, and feet - thinking, saying, feeling, and doing the same thing - consistently. This builds trust, and followers love leaders they can trust." *Lance Secretan*
11. "As a small businessperson, you have no greater leverage than the truth." *John Whittier*
12. "There is no persuasiveness more effectual than the transparency of a single heart, of a sincere life." *Joseph Berber Lightfoot*
13. "Individuals play the game, but teams beat the odds." *SEAL Team Saying*
14. "Alone we can do so little; together we can do so much." *Helen Keller*
15. "Life is 10% what happens to you and 90% how you react to it." *Charles Swindoll*
16. "Your most unhappy customers are your greatest source of learning." *Bill Gates*

17. "When you're finished changing, you're finished." *Ben Franklin*
18. "It is not the strongest of the species that survive, nor the most intelligent, but the one most responsive to change." *Charles Darwin*
19. "The only way to do great work is to love the work you do." *Steve Jobs*
20. "I have no special talents. I am only passionately curious." *Albert Einstein*
21. "A true leader always keeps an element of surprise up his sleeve, which others cannot grasp but which keeps his public excited and breathless." -*Charles de Gaulle*
22. "Surprise is the greatest gift which life can grant us." - *Boris Pasternak*
23. "Less isn't more; just enough is more." *Milton Glaser*
24. "Simplicity is the ultimate sophistication." *Leonardo daVinci*
25. "I would maintain that thanks are the highest form of thought, and that gratitude is happiness doubled by wonder." *Gilbert K Chesterton*
26. "The essence of all beautiful art, all great art, is gratitude." *Friedrich Nietzsche*
27. "Management is doing things right; leadership is doing the right things." *Peter F. Drucker*
28. "If your actions inspire others to dream more, learn more, do more and become more, you are a leader." *John Quincy Adams*
29. "Leadership and learning are indispensable to each other." *John F. Kennedy*
30. "There are only two ways to live life. One is as though nothing is a miracle. The other is as though everything is" *Albert Einstein*
31. "Do not look for approval except for the consciousness of doing your best." *Andrew Carnegie*
32. "The true measure of a person is how they treat someone who can do him absolutely no good." *Samuel Johnson*
29. "You've got to be very careful if you don't know where you are going because you might not get there." *Yogi Berra*
30. "Expect more than others think possible." *Howard Schultz*
31. "If people aren't calling you crazy, you aren't thinking big enough." *Richard Branson*

32. "Never, never, never give up." *Winston Churchill*
33. I would rather live my life as if there is a God, and die to find out there isn't, than live my life as if there isn't, and die to find out there is.
34. Matthew 24:36, NIV. "No one knows about that day or hour, not even the angels in heaven, nor the Son, but only the Father."
35. Persistence Prevails!!!
36. To be the man you have to Beat the Man.
37. The world doesn't wait for you, so don't wait for the world.
38. You stay with winners you become a winner, if you stay with losers you become a loser.
39. Once you think of losing you already lost.
40. Good prevails over evil.
41. Survival of the fittest. Survive within reason but survive with no limits.
42. Don't make deals out of desperation.
43. Expect the worst and hope for the best.
44. People that don't have dreams don't have very much.
45. We have a good eye for what is wrong and not always for what is right.
46. A man who dies rich dies a disgrace.
47. Nothing to fear but fear alone.
48. Good things do not come easy.
49. Without passion there's nothing.
50. Failing to plan is planning to fail.
51. Plan for quality do not inspect for it.
52. A man without aim is like a clock without hands, as useless if it turns as if it stands.

- 53.** The best leader knows how to make his follower actually feel the power themselves and not merely acknowledge his power.
- 54.** One's only rival is one's own potentials. One's only failure is failing to live up to one's possibilities.
- 55.** The way a business is managed determines which people are perceived to have "potential and how they develop."
- 56.** If you spend time on small stuff you'll never get to the important things. Intellectuals solve problems and geniuses prevent them.
- 57.** You laugh because I'm different, I laugh because you're all the same.
- 58.** The only failure a man should fear is the failure to do his best. Think big and become bigger!!
- 59.** See yourself doing right and you do right!! (*Mick – Rocky V*)
- 60.** Some people think its holding on that makes one strong, sometimes its letting go.
- 61.** One who does nothing but wait for his ship to come has already missed the boat.
- 62.** If we will not learn from the mistakes of yesterday, we will provoke headaches for tomorrow.
- 63.** In the world of tomorrow, there will be no place to hesitate, for they will be lost.
- 64.** Great love and great achievements involve great risk.
- 65.** There are no elevators to success you have to take the stairs.
- 66.** Look up, Get up, and Do Not Give up.
- 67.** Learn the rules so you know how to break them properly.
- 68.** Do not suggest there is a problem unless you have a solution.
- 69.** We will either find a way or make one. "Hanibal, ancient General who fought against the Romans"
- 70.** When it comes to succeeding as a leader and in life, less is more.
- 71.** Leaders today face difficulties that can perplex the veteran and surprise the beginner.
- 72.** Yesterday's successes provided the wisdom for tomorrow's leaders.

73. Some leaders have 20 years' experience, and others have one year of experience repeated 20 times!

74. Great leaders get down and dirty with their people. They don't lead from the tower; they get down in the trenches. They serve and empower their people. They use their influence and resources to knock down barriers, remove obstacles, and enable those serving under them. That's servant-leadership.

75. Followers want comfort, stability, and solutions from their leaders, but that's babysitting. Real leaders ask hard questions and knock people out of their comfort zones and then manage the resulting distress.

76. To survive and grow, you must also have dreams for the future and go after new goals.

77. The world cares not for the life of the leader, but only for what it can extract from him.

78. In order to move forward, connect to the past, in order to serve more people, first get away from everyone, and in order to make a statement, first be quiet and listen.

79. A great man shows his greatness by the way he treats little men. (Thomas Carlyle, Nineteenth-Century Scottish Historian).

80. People are drawn toward and stick like glue to humble leaders.

81. Humble leaders think out of the box and innovate. This leader has a "we always can do a better job" attitude, and his eyes and ears are always on the alert for new ideas.

82. We have no reason to be prideful over anything that we accomplish. God gets the credit, not us.

83. Imagination unleashes the power of vision. Every organization needs a dream, a future, and a hope of what could be.

84. The new goals of your vision cannot be accomplished without mobilizing new leaders.

85. Forgetting what lies behind and reaching forward to what lies ahead, I press on....

86. Truth is always the ally, never the enemy, of good leadership.

- 87.** The leader must describe the vision and help the team see the value of going for it.
- 88.** If you don't stimulate their imagination with your vision, they will slow down and the settle, say, "This is good enough."
- 89.** Settlers without vision will always choose comfort over inconvenience.
- 90.** Followers want comfort, stability, and solutions from their leaders.
- 91.** Followers want three things from their leaders: comfort, stability, and solutions.
- 92.** Faith always takes you into uncharted territory. Keep your dreams more exciting than your memories. When your memories are more exciting than your dreams, you've begun to die.
- 93.** If you dream it, I cannot promise you that your dreams will be reached, but if you fail to even dream it, I can promise you it will never be reached.
- 94.** New dreams and new goals require new partners in leadership.
- 95.** Too many leaders today hold onto their positions tenaciously and fear those who rise to their level, viewing them as potential threats. But an effective leader is one who wants to nurture others to greater heights of leadership.
- 96.** The goal of servant leaders is to lead other not only into service but into leadership.
- 97.** In order to motivate people and mobilize them to lead with you: let them dream, let them do it, and then let them go.
- 98.** The more freedom you give people, the more energized and excited they will become.
- 99.** Keep your eyes and ears open for latent leaders disguised as humble servants or managers. The best servant-leaders always excel at serving.
- 100.** What you are is God's gift to you; what you do with yourself is your gift to God.
- 101.** "Good enough" is always the enemy of innovation.
- 102.** When leaders become content, then no matter how good the organization is, it has entered the early stages of trouble.
- 103.** Your ruts, the result of past successes, begin to not only record where you have been, they now control where you are going.

- 104.** Success is going from failure to failure without losing enthusiasm. *Winston Churchill*
- 105.** Hopelessness virtually guarantees defeat.
- 106.** "You'll always miss 100 percent of the shots you don't take." *Wayne Gretzky*
- 107.** Leadership is about gaining enough knowledge and wisdom to move people and plans from obscurity to excellence.
- 108.** Reputation is made in a moment. Character is built in a lifetime.
- 109.** A great leader knows how to link motives with methods.
- 110.** Effective leaders have come to realize that a pat on the back has enough force to propel an associate toward excellence.
- 111.** A great leader will not be a leader of followers. He or she will be a leader of leaders.
- 112.** Leaders are not that interested in what is happening now. They're more interested in what's happening next.
- 113.** I don't have time to be bitter. I only have time to be better.
- 114.** Leaders observe people. They study their motives, talk with them, and listen to them. They seek to understand what makes them happy, sad, angry, or annoyed.
- 115.** An effective leader can read people the way others read a newspaper.
- 116.** it's difficult to remain neutral or indifferent in the presence of a positive thinker.
- 117.** There will always be critics to point out what's wrong. It's the leader's job to see what's right.
- 118.** If you stop learning today, you stop leading tomorrow.
- 119.** If it's true that the lawyer who represents himself has a fool for a client, it is equally true that the leader who advises himself has a fool for a counselor.
- 120.** Some people succeed because they are destined to, but most people succeed because they are determined to.
- 121.** Leaders see the potential of their associates. They are always more concerned with what someone will be than with what he or she currently is.
- 122.** Relaxation is not a luxury, it's a necessity.

123. Those who try to do something and fail are infinitely better than those who try to do nothing and succeed.

124. Leaders are instantly motivated to stand against the problems they face.

125. A leader is the one who climbs the tallest tree, surveys the entire situation, and yells, “wrong jungle!”

126. What is the leader doing while the team is hard at work? Watching. But don’t confuse watching people work with doing nothing. Good leaders are keen observers who are alert at all times.

127. Everything comes to those who hustle while they wait.

128. Trust is the foundation of leadership.

129. Efficiency is doing things right. Effectiveness is doing the right thing.

130. Coming together is a beginning; keeping together is progress; working together is success.

131. Leadership is one part leader and nine parts team.

132. People who don’t ask for counsel make unnecessary mistakes.

133. To be rich in friends is to be poor in nothing.

134. A good objective of leadership is to help those who are doing well to do even better.

135. Leaders understand the importance of recognition.

136. Constructive criticism is best mixed with constructive encouragement.

137. Whoever gives heed to instruction prospers, and blessed is he who trusts in the Lord.

138. Leaders make sure that, of all the people who compete for their attention, their families get first priority. Leaders guard home base.

139. He who has the most information will have the greatest success in life.

140. When building a team, I always search first for people who love to win. If I can’t find any of those, I look for people who hate to lose.

141. Excellence is doing ordinary things extraordinary well.

142. Stay more focused on your faults than your achievements and you'll become very successful. *Anthony Maltese*

143. Its not how good you are, it's how good you want to be.

144. Nearly all rich and powerful people are not notably talented, educated, charming or good-looking. They become rich and powerful by wanting to be rich and powerful.

145. Your vision of where or who you want to be is the greatest asset you have.

146. Without having a goal it's difficult to score.

147. Talent helps, but it won't take you as far as ambition.

148. Everybody wants to be a good but not many are prepared to make the sacrifices it takes to be great.

149. The person who doesn't make mistakes is unlikely to make anything.

150. There is nothing that is more certain of insanity than to do the same thing over and over and expect the results to be different. *Albert Einstein*

151. it's better to fail in originality, than succeed in imitation.

152. Success is going from failure to failure with no loss of enthusiasm.

153. There are no short cuts to any place worth going.

154. Those who lack courage will always find a philosophy to justify it.

155. He who has done his best for his own time has lived for all times.

156. Success seems to be connected with action. Successful people keep moving. They make mistakes, but they don't quit.

157. A successful man is one who can lay a firm foundation with the bricks others have thrown at him.

158. The future belongs to those who see possibilities before they become obvious.

159. When you relinquish the desire to control your future; you obtain happiness.

160. A man is not finished when he is defeated. He is finished when he quits.

161. "Man, he is constantly growing and when he is bound by a set pattern of ideas or way of doing things, that's when he stops growing." *Bruce Lee.*

- 162.** Using no way as way, having no limitation as limitation. *Bruce Lee.*
- 163.** Profit is the result of risks wisely selected. *Frederick Barnard Hawley.*
- 164.** Curiosity is the Gateway to the Future.
- 165.** The unexamined life is not worth living. Socrates
- 166.** A leader who doesn't encourage others to challenge their thinking isn't a leader – they're a dictator. Dictators suppress individual thought and new ideas, while leaders encourage it at all costs.
- 167.** People say that wisdom comes with age. I don't believe that's true. Sometimes ages comes alone. I wouldn't have achieved any of my dreams had I not been dedicated to continual improvement.
- 168.** We exist temporarily through what we take, but we live forever through what we give. *Douglas M. Lawson*
- 169.** Truly successful people don't feel threatened by the thought of having others become more successful and move to a higher level.
- 170.** A person consumed with himself never considers spending time raising others up.
- 171.** A true measure of your worth includes all the benefits others have gained from your success. *Cullen Hightower*
- 172.** Success doesn't automatically follow knowledge.
- 173.** Whenever you do anything that you want to pass along to others, take someone with you.
- 174.** I do it, I do it – and you watch, you do it – and I watch, You do it.
- 175.** A person developed in an area of strength will be catapulted toward their potential.
- 176.** My goal is always to “bring something to the table.”
- 177.** There is no success without a successor.
- 178.** Take others with you and help them change their lives for the better. Nothing in life is more fun – or has a greater return. You'll never regret the time you invest in people.

179. Even under the worst of circumstances – or with major disabilities – people with potential make things happen.

180. There is no future in any job. The future lies in the person who holds the job.

181. If you want to go far on the success journey, partner with others who know how to make things happen.

182. The reason so many people never get anywhere in life is because when opportunity knocks, they are out in the backyard looking for four-leaf clovers.

183. Ideas are the greatest resource a successful person could ever have.

184. You cannot keep a committed person from success. Place stumbling blocks in his way, and he takes them for stepping-stones, and on them he will climb to greatness. Take away his money, and he makes spurs of his poverty to urge him on. The person who succeeds has a program; he fixes his course and adheres to it; he lays his plans and executes them; he goes straight to his goal. He is not pushed this side or that every time a difficulty is thrust in his way. If he can't go over it, he goes through it.

185. He who mistrusts most should be trusted least. *Ancient Greeks*

186. It is the goal that shapes the plan; it is the plan that sets the action; it is the action that achieves the result; and it is the result that brings the success. And it all begins with the simple word goal.

187. *Ben Franklin* set aside time every day to review two questions. In the morning he asked himself, "What good shall I do today?" In the evening he asked, "What good have I done today?"

188. I model, I mentor, I monitor, I motivate, I multiplied.

189. Never tell people how to do things. Tell them what to do and they will surprise you with their ingenuity. *General George S. Patton*

190. People seldom improve when they have no other model but themselves to copy. –*Oliver Goldsmith*

191. To do right is wonderful. To teach others to do right is even more wonderful – and much easier. *Mark Twain*

192. UCLA basketball coach John Wooden told players who scored to smile, wink or nod to the player who gave them a good pass. "What if he's not looking?" asked a team member. Wooden replied, "I guarantee he'll look."

193. One of the great discoveries a man makes, one of his great surprises, is to find he can do what he was afraid he couldn't do." *Henry Ford*

194. I came to win, to fight, to conquer, to thrive, I came to win, to survive, to prosper, to rise, to fly. *Rihanna & Nicki Manaj*

195. “Anybody can sympathize with the sufferings of a friend, but it requires a very fine nature to sympathize with a friend’s success.” *Oscar Wilde*

196. “You may be able to impress people with you successes, but if you want to influence them, share your failures.” *John C. Maxwell*

197. How you feel when u meet them; How they feel when they meet you; How you make them feel; How they make you feel: the most important is how you make them feel

198. The next best thing to being wise oneself is to live in a circle of those who are. The only place success comes before work is in the dictionary.

199. Life moves pretty fast, if you don't stop to take a look around once in a while, you can miss it"

200. If you are paying attention life will tell you what to do. The problem is that most people do not pay attention and let great opportunities pass them by.

201. The *Dalai Lama* was asked what surprised him the most; He said, "Man, because he sacrifices his health in order to make money. Then he sacrifices money to recuperate his health. And then he is so anxious about the future that he does not enjoy the present; The result being that he does not live in the present or the future; he lives as if he is never going to die, and then he dies having never really lived."

202. Don't chase success. Follow your faith.

203. I am beautiful and I can't lose *Muhammad Ali*.

204. Failures are more important than successes if you learn from them.

205. Criticism is just a bad way to make a request

206. You have three names throughout your life. The name that you are born with, the name you earn during your life and the name you are remembered by after your life.

207. Our franchise owner's interest always comes first if we serve our franchisees well our own success will follow

208. Great ideas need landing gear as well as wings

209. Life's problems wouldn't be called "hurdles" if there wasn't a way to get over them.

210. Though no one can go back and make a brand new start, anyone can start from now and make a brand new ending

211. Excellence is not a skill. It is an attitude.

212. put your future in good hands - your own

213. A successful person is one who can lay a firm foundation with the bricks that others throw at him or her.

214. Its not who you are that holds you back, it's who you think you're not

215. I've got a theory that if you give 100 percent all of the time, somehow things will work out in the end.

216. The only place where success comes before work is in the dictionary
It is never too late to be what you might have been.

217. You can have anything you want if you are willing to give up the belief that you can't have it.

218. The secret to getting there is to know where you're going.

219. Plan the work and work the plan

220. We are not limited by our fears. We are limited by our choices.

221. The biggest risk is a missed opportunity.

222. The key that works will always be the last one you try.

223. The secret to getting ahead is getting started.

224. Amateurs complain. Professionals fix.

225. Don't be irreplaceable. If you can't be replaced, you can't be promoted.

226. A man who wants to lead the orchestra must turn his back on the crowd.

227. You cannot climb a mountain if you will not risk a fall.

228. Excellence can be attained if you - care more than others think is wise - risk more than others think is safe - dream more than others think is practical - and expect more than others think is possible

229. Opportunity is missed by most people because it is dressed in overalls and looks like work

230. Entrepreneurship is living a few years like most people won't, so u can spend the rest of your life like most people can't. *Anon #TDL*

231. Anyone who lives within there means suffers from lack of imagination

232. When you find yourself on the side of majority it is time to pause and reflect

233. Your reality is negotiable

234. Retirement is worst case scenario insurance. Like life insurance. It is hedge against absolute worst case scenario. Retirement is not a goal. If you love what you do. Most people can never retire because inflation math doesn't work. If math does work. That means you are one hard working machine. You will go bored

235. An expert is someone who has made all of the mistakes in a narrow field

236. Do less meaningless work.

237. Measure results of your actions

238. be productive not busy.

239. The timing is never right. Just do it

240. Someday is a disease that will take your dreams with you..

241. Ask for forgiveness not permission.

242. Emphasize strengths don't fix weakness

243. Nobody can go back and start a new BEGINNING but ANYONE can start today and make a new ENDING

244. Think positively, Exercise daily, eat healthy, Work hard, Stay strong, Build faith, Worry less, Read more, Be happy

245. You can learn little from victory. You can learn everything from defeat

246. Faith is daring the soul to go beyond what the eyes can see

247. Go confidently in the direction of your dreams.

248. Live the life you've always imagined.

249. Be an inspiration to the world
Inspire , Find joy and share it with others

250. Be the most Brilliant color in the box

251. Follow your heart, Create Peace, Fall in love, Dream Big, Enjoy the little things, Show Gratitude, Discover your passion, Be spontaneous, Believe in yourself, Your life is now

252. Follow your instincts. You alone know where you really want to go.

253. Classic- work that is generally considered to be the highest rank of excellence especially one of enduring significance